# Overview

Category Details:

|  |  |  |  |
| --- | --- | --- | --- |
| **Category** | **Business Unit** | **Region** | **Workgroup** |
| CategoryName | BUEntityName | RegionName | Workgroup |

|  |  |  |  |
| --- | --- | --- | --- |
| **FY Budget** | **Budget YTD** | **Execution** | **Manager** |
| FyBudget | BudgetYTD | Execution | Manager |

Category Snapshot:

OverallSummary

S2C Summary:

**Projects** – **RFx** – **Contracts** –

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| No. of Projects: | PTCount |  | No. of RFx: | RTCount |  | No. of Contracts: | CTCount |
| Projects in Active Status: | PSCount |  | RFx Events in Draft Status: | RSCount |  | Contracts expiring in 30 days: | CSCount |

Spend:

|  |  |
| --- | --- |
| **Quarter - Year** | **Spend** |
| Quarter | Spend |

Savings:

|  |  |  |
| --- | --- | --- |
| **Quarter-Year** | **Actual Savings** | **Projected Savings** |
| Quarter | Actual | Projected |

Contracts:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Contract Name** | **Currency** | **Value** | **Start Date** | **End Date** | **Supplier Name** | **Scorecard Template Name** | **Supplier Performance Score** |
| ContractName | currency | ValueUSD | StartDate | EndDate | supplierName | scorecardName | score |

# Profile Category

Business Requirement:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Business Requirements** | **Requirements** | **Source** | **Date** | **Priority** |
| BusinessRequirementName | RequirmentName | Source | Date | Priority |

Top 15 Suppliers by Spend (rolling 12 months):

|  |  |  |  |
| --- | --- | --- | --- |
| **Supplier Name** | **Supplier Region** | **Currency** | **Spend** |
| supplierName | parentSupplierName | currency | spendData |

# External Market Intelligence

Price Outlook: OutlookDescription | Current Risk: RiskDescription

SummaryDescription

Frameworks:

**Day 1 Analysis** –

**categoryTypeName**

categoryTypeDescription

|  |  |
| --- | --- |
|  |  |
| tabName | calculatedScore |

**Category Positioning** –

Category score:

tabName

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Criteria** | **Weightage (%)** | **Score** | **Comment** | **Last updated On** |
| criteria | weightage | score | comment | updatedon |

|  |  |
| --- | --- |
|  |  |
| tabName | calculatedScore |

**Porter’s 5 Forces** –

Category score:

tabName

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Criteria** | **Weightage (%)** | **Score** | **Comment** | **Last updated On** |
| criteria | weightage | score | comment | updatedon |

# Cost Intelligence

Cost Driver:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Cost Driver** | **% of Total Cost** | **Negotiation Potential** | **Influencing Factor** | **Market Indices** |
| costDriverName | TotalCost | NegotiationPotential | InfluencingFactors | MarketIndices |

# Category Strategy

Strategy & Levers:

Strategy #StrategyTypeHeader

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Approach** | **Addressable Spend** | **% Savings** | **Savings Potential** | **Savings Outcome** | **Execution Timeline** |
| Approach | AddressableSpend | PercentageSavings | SavingsPotential | SavingOutcome | ExecutionTimeline |

Associated Projects for StrategyType

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Project Title** | **Project Type** | **Project Timeline** | **Project Phase** | **Project Status** | **Savings** | **Project Strategy Type** |
| ProjectTitle | ProjectType | ProjectTimeline | ProjectPhase | ProjectStatus | saving | ProjectStrategyType |

Risk Assessment:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Risk Statement** | **Likelihood** | **Financial Impact** | **Non-Financial Impact** | **Risk Owner** |
| statement | likelihood | financialImpact | nonFinancialImpact | riskOwner |